

## Appendix VI

A photograph of the San Diego skyline and harbor. The image shows the city's skyline with various skyscrapers and buildings, including the San Diego-Coronado Bridge in the background. The harbor is filled with numerous sailboats and yachts. The sky is clear and blue, and the water is a deep blue-green. The text "San Diego Data Processing Corporation" is overlaid in white on the bottom right of the image.

San Diego  
Data Processing  
Corporation

## San Diego Data Processing Corporation

(\$ in thousands)				
	FY 2002 ACTUAL	FY 2003 BUDGET	<b>FY 2004 BUDGET</b>	FY 2003-2004 CHANGE
Positions	388	379	<b>339</b>	(40)
Personnel Expense	\$ 33,505	\$ 32,278	<b>\$ 31,856</b>	\$ (422)
Non-Personnel Expense	<u>\$ 51,791</u>	<u>\$ 43,676</u>	<u><b>\$ 35,529</b></u>	<u>\$ (8,147)</u>
TOTAL	\$ 85,296	\$ 75,954	<b>\$ 67,385</b>	\$ (8,569)

# San Diego Data Processing Corporation

## FY04 Budget

(Dollars in Thousands)

(Dollars in Thousands)

	<b>FY03 Budget</b>	<b>FY03 Est Actual</b>	<b>FY03 Est - FY03 Budget Fav (Unfav) % Chg</b>	<b>FY04 Budget</b>	<b>FY04 Bud - FY03 Act Fav (Unfav) % Chg</b>
<b>Revenues:</b>					
Labor	31,617	29,734	(1,884) -6%	29,383	(350) -1%
Network Access	10,619	12,365	1,746 16%	13,485	1,120 9%
Telecommunications	4,861	5,331	470 10%	5,651	320 6%
Maintenance & Contracts	469	647	178 38%	0	(647) -100%
Data Center	5,726	6,823	1,097 19%	6,603	(220) -3%
Procured Services Fees	1,433	1,230	(203) -14%	852	(378) -31%
Interest/Other	10	80	70 NM	12	(68) -85%
	<b>54,735</b>	<b>56,209</b>	<b>1,474 3%</b>	<b>55,987</b>	<b>(222) 0%</b>
Procured Services	21,719	19,660	(2,059) -9%	13,195	(6,465) -33%
	<b>76,454</b>	<b>75,869</b>	<b>(585) -1%</b>	<b>69,182</b>	<b>(6,687) -9%</b>
<b>Expenses:</b>					
Salaries & Benefits	32,278	32,735	(457) -1%	31,856	880 3%
Professional Services	1,163	2,611	(1,448) -125%	2,706	(95) -4%
Equipment	2,177	2,336	(159) -7%	2,084	252 11%
Software	3,127	2,977	150 5%	2,907	70 2%
Depreciation	6,950	7,039	(89) -1%	5,913	1,126 16%
Interest	120	73	47 0%	100	(27) -37%
Facility Expense	2,161	2,219	(58) -3%	2,159	60 3%
Supplies	176	156	20 11%	155	1 1%
Data Network/Telecomm	4,846	5,082	(236) -5%	5,011	71 1%
Other	1,237	979	258 21%	1,299	(319) -33%
	<b>54,235</b>	<b>56,209</b>	<b>(1,974) -4%</b>	<b>54,190</b>	<b>2,019 4%</b>
Cost of Procured Services	21,719	19,660	2,059 9%	13,195	6,465 33%
	<b>75,954</b>	<b>75,869</b>	<b>85 0%</b>	<b>67,385</b>	<b>8,484 11%</b>
<b>Net Surplus (Deficit)</b>	<b>500</b>	<b>0</b>	<b>(500) -100%</b>	<b>1,797</b>	<b>1,796 NM</b>

**San Diego Data Processing Corporation**  
**Total Revenue by Fund**  
**FY03 Budget vs. FY04 Budget**

(Dollars in Thousands)

	<b>FY03 Budget</b>	<b>FY04 Budget</b>	<b>Variance-Incr(Decr)</b>	
			<b>\$</b>	<b>%</b>
<b>General Fund</b>	26,789	22,568	(4,221)	-16%
<b>Non General Fund</b>	39,807	40,623	816	2%
<b>Special Reserve</b>	5,932	2,601	(3,331)	-56%
<b>Outside City</b>	3,916	3,378	(538)	-14%
<b>Interest Income</b>	10	12	2	20%
<b>Total Revenue</b>	<b>76,454</b>	<b>69,182</b>	<b>(7,272)</b>	<b>-10%</b>

**San Diego Data Processing Corporation**  
**Labor Revenue by Fund**  
**FY03 Budget vs. FY04 Budget**

(Dollars in Thousands)

	<b>FY03 Budget</b>	<b>FY04 Budget</b>	<b>Variance-Incr(Decr)</b>	
			<b>\$</b>	<b>%</b>
<b>General</b>	9,110	7,584	(1,526)	-17%
<b>Non General</b>	20,862	20,825	(37)	0%
<b>Outside City</b>	1,645	974	(671)	-41%
<b>Total Labor Revenue</b>	<b>31,617</b>	<b>29,383</b>	<b>(2,234)</b>	<b>-7%</b>

# San Diego Data Processing Corporation

## Labor Revenue by Customer (> \$250K)

### FY03 Budget vs. FY04 Budget

(Dollars in Thousands)

	FY03 Budget	FY04 Budget	Variance-Incr(Decr)	
			\$	%
MWWD	8,580	9,001	421	5%
CITY WATER	2,325	2,658	333	14%
WATER ENTERPRISE	2,377	2,573	196	8%
CITY E&CP	3,003	2,871	(132)	-4%
CITY POLICE DEPT	2,365	933	(1,432)	-61%
CITY PLAN & DEV	1,694	1,491	(203)	-12%
IT&C - "A" PRIORITY PROJECTS	1,452	-	(1,452)	-100%
WATER CIP	589	-	(589)	-100%
CITY AUDITOR	750	740	(10)	-1%
ARJIS-ADMINISTRATION	772	683	(89)	-12%
CITY FINANCIAL MGMT	706	789	83	12%
CITY ENVIRONMENTAL SERVICES	855	1,512	657	77%
CITY TREASURER/FINANCING SVCS	676	795	119	18%
CITY ATTORNEY OFFICE	732	169	(563)	-77%
CITY RETIREMENT OFFICE	491	584	93	19%
COUNTY	335	290	(45)	-14%
SEMPRA ENERGY	25	-	(25)	-100%
CITY LIBRARY	279	279	(0)	0%
CITY FINL SYSTEMS-AUD NEW DEV	277	288	11	4%
CITY FIRE DEPARTMENT	265	319	54	21%
SUB-TOTAL	28,548	25,975	(2,573)	-9%
% OF TOTAL	90%	88%		
ALL OTHER CUSTOMERS	3,068	3,408	340	11%
<b>TOTAL LABOR REVENUE</b>	<b>31,617</b>	<b>29,383</b>	<b>(2,234)</b>	<b>-7%</b>

**San Diego Data Processing Corporation**  
**Summary Compensation Schedule**  
**FY04 Budget**

(Dollars in Thousands)

	<b>FY03 Budget</b>	<b>FY03 Est Actual</b>	<b>FY04 Budget</b>	<b>Comments</b>
<b>Staff</b>	379	370	339	Staffing Adjustment Planned.
<b>Base Salaries</b>	\$ 24,144	\$ 24,314	\$ 23,198	Merit increase budgeted at 1%
<b>Merits/Promotional Increase</b>	225	424	317	
<b>Total Salaries</b>	24,369	24,738	23,515	
<b>Benefits</b>	7,909	7,997	8,341	Significant increases in Worker's Compensation and Medical Expenses.
<b>Total Payroll</b>	\$ 32,278	\$ 32,735	\$ 31,856	

**San Diego Data Processing Corporation**  
**Professional & Contractual Services - Itemized List (> \$65K)**  
**FY04 Budget**

(Dollars in Thousands)

<b>Service Category</b>	<b>Department</b>	<b>Item Description</b>	<b>FY04 Budget</b>
Professional Services	Labor departments	Temporary services - billable	\$735
	CTO	New Technologies	200
	Security	Hotsite & Assessment	198
	HR, Training	Computer Based Training courses	100
		Benefit Plan Consultants	66
	ITDD	Microsoft Consulting	90
	Corporate Admin	Legal fees	800
		Architectural Consulting	75
		Customer Satisfaction Survey	65
	Various	Other (less than \$65K)	377
		<i>Total Professional Services</i>	<b>\$2,706</b>



**San Diego Data Processing Corporation**  
**FY04 Plan - Hardware Maintenance Agreements (>\$75K)**  
**Summary by Functional Area**

(Dollars in Thousands)

<b>Service Category</b>	<b>Functional Area</b>	<b>Item Description</b>	<b>FY04 Budget</b>
Hardware Maintenance	Data Center Operations	Maintenance of IBM Hardware	\$408
		Maintenance of Sun Hardware	125
		All Other Under \$75K	144
	ITDD	Data Network Maintenance - NEC	646
		Voice Network Maintenance - NEC	389
		Productivity Associates	110
	Various	All Other Under \$75K	283
		Maintenance of Servers/PCs/Printers	(200)
		<i>Total Hardware Maintenance</i>	<b>\$1,905</b>

**San Diego Data Processing Corporation**  
**FY04 Plan - Software Maintenance Agreements (>\$75K)**  
**Summary by Functional Area**

(Dollars in Thousands)

<b>Service Category</b>	<b>Functional Area</b>	<b>Item Description</b>	<b>FY04 Budget</b>
Software Maintenance	Data Center Operations	IBM Mainframe & Subsystem Software	\$816
		Computer Associates - Management Tools	87
		BMC (Boole & Babbage) - IMS Mgmt System	80
		Sun IPLANET Software	85
		Compuware Support	86
		SAS Support	92
		Oracle Maintenance	124
		UNIX System Tools	168
		BEA	71
	ITDD	Netware Maintenance	154
		Groupwise Maintenance	115
		Novell PSE Support	81
		TAC Management Tools Maintenance	93
	Consulting Services	SAP Maintenance	150
		ESRI and Small World Maintenance	84
	Various	All Other Under \$75K	462
<i>Total Software Maintenance</i>			<b>\$2,748</b>

**San Diego Data Processing Corporation**  
**Capital Additions**  
**FY04 Budget**

(Dollars in Thousands)

				Variance Incr/(Decr)	
Asset Classificaion	Description	FY03 Budget	FY04 Budget	\$	%
Computer Equipment	Servers, StorageUpgrade, & Other Equipment Regional Data Center	713	1,430 1,174	717	101%
Software		558	497	(61)	-11%
Networks:					
	Data Infrastructure Upgrade	-	3,500	3,500	NM
	Other Data Network	811	500	(311)	-38%
	Telecommunications	665	900	236	35%
Furniture & Fixtures		90	44	(46)	-51%
Buildings & Improvements		150	1,265	1,115	743%
Autos/Vans		-	75	75	NM
SAP		17	-	(17)	-100%
Total Capital Additions		\$ 3,003	\$ 9,385	\$ 6,382	213%

**San Diego Data Processing Corporation  
Depreciation Summary  
FY04 Budget**

(Dollars in Thousands)

Description	FY04 Budget
Depreciation of Existing Assets	4,821
FY03 Remaining Assets to be Acquired	211
FY04 Capital Expenditures	881
Total Depreciation	5,913